



### Overview

#### Summary

The report reviews the Saudi banks' (including the non-listed NCB) detailed results of the third quarter of 2013 compared to the same period of last year (YoY). It also shows the most important financial indicators per bank as well as for the whole sector.

Source of data: Tadawul, Albilad Capital estimates.

For more information, you may contact:

Turki Fadaak

Research & Advisory Manager e-mail: tfadaak@albilad-capital.com

Or

#### Albilad Capital Head Office:

Tel.: +966 11203 9892 Fax: +966 11203 9899

P.O. Box : 140 Riyadh: 11411

# Aggregate 9-Month Net Income Grew By 6% YoY Reaching SR 29 Billion

Saudi Banks have made 16% YoY increase in total aggregate net loans reaching SR 1,115 billion in the third quarter compared to the same period of the last year. Total deposits increased by 13% YoY reaching SR 1,412 billion compared to the same period of the last year. The faster growth rate of lending compared to the growth rate of deposits led the loan-to-deposit ratio to increase to 79% from 78% in the third quarter.

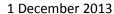
Net income and revenue made a slower growth than the balance sheet items (net loans, net investments and deposits) due to the continuous shrink of the net interest margin YoY which have lost 25 basis points reaching 2.38% by the end of the third quarter of the current year. Alinma revenues increased by 22% while SAIB's net income made 44% YoY growth.

The sharp decrease in brokerage fees – due to the decline in the value traded in Saudi Stock Market, led the growth of brokerage and investment segment net income to decline by 45% YoY compared to the 9-month period of the last year.

Corporate banking net income continued making profits supported by banking sector profits overall where the segment made 31% YoY net income growth for the 9-month period of the current year compared to the same period of last year reaching SR 8.5 billion while retail banking and treasury segments made 4% and 8% YoY growth respectively.

Banks growth per segment varied. SHB and SABB made the highest growth in retail banking net income by the end of the current 9 months by 111% and 34% YoY. NCB made 262% YoY growth in in corporate banking net income while SAIB made the highest growth in treasury and brokerage and investment segments by 85% and 169% YoY respectively.

In the current quarter. The non-performing loans coverage have increased by 155% YoY compared to 139% in the same period of the last year insuring the quality of the segment's assets and providing positive signs for the future earnings.





% of Total 9M

% of Total 9M

2013

66%

65%

67%

66%

2012

64%

57%

71%

65%

6%

26%

12%

2013

2012

### Banking Sector Q3 2013

In the third quarter of 2013, the sector's bottom line grew by 6%, compared to the same period last year, to SR 29 billion.

NCB's net income increased by 19%, compared to the third quarter of last year, representing 21% of the aggregate sector income. Al Rajhi contributed by 20%, while Samba grew by 1% and representing 12% of the aggregate profits. SAIB and Alinma achieved the highest Y-on-Y growth of 44% and 38%.

The sector's net special commission income increased by 8%, compared y-o-y reaching SR 22.7 billion or represented 65% of the sector's total revenues of SR 35.17 billion.

Alinma and BJAZ achieved the highest growth rate in net special commission income of 26% each. Net special commission income represented 84% of Alinma's revenues, 68% of Al Rajhi's revenues, 67% of SAIB's revenues, 66% of BSF and NCB's revenues.

The net interest margin declined to 2.38% from 2.63% in the third guarter YoY. BSF made the highest decline by 0.79%. While SABB made a growth by 0.07%

SHB	1,027.2	1,196.7	16%	62%	62%
BSF	2,471.7	2,499.3	1%	66%	66%
SABB	2,443.4	2,774.1	14%	62%	63%
ANB	2,461.3	2,488.9	1.1%	68%	66%
SAMBA	3,243.4	3,411.7	5%	62%	63%
Al Rajhi	6,967.3	7,179.6	3%	66%	68%
Al Bilad	614.1	696.5	13%	47%	49%
Alinma	1,083.8	1,360.6	26%	81%	84%
NCB	6,812.2	7,403.6	9%	66%	66%

	Net Interes	t Margin 9M	
Bank	2012	2013	Change
RIBL	2.49%	2.44%	(0.05%)
BJAZ	2.55%	2.44%	(0.12%)
Investment	2.96%	2.31%	(0.66%)
SHB	2.01%	1.83%	(0.18%)
BSF	2.33%	1.54%	(0.79%)
SABB	2.32%	2.40%	0.07%
ANB	2.63%	2.39%	(0.24%)
SAMBA	2.39%	2.28%	(0.11%)
Al Rajhi	3.45%	2.96%	(0.49%)
Al Bilad	4.63%	4.00%	(0.64%)
Alinma	3.74%	3.42%	(0.32%)
NCB	1.60%	1.60%	(0.00%)

#### RIBL 2.916.8 2.655.9 (9%)10.6% 9.2% 402.7 500.3 24% 1.5% 1.7% BJAZ 960.1 2.4% 666.4 44% 3.3% Investment SHB 939.6 1.154.3 23% 3 4% 4.0% 2,207.6 2,131.9 (3%) 8.0% 7.4% BSF SARR 2.424.9 2.798.3 15% 8.8% 9.7% ANB 1,946.2 1.985.9 2% 7.1% 6.9% 3,463.1 3,504.1 12.6% 12.1% SAMBA 1% 21.8% Al Raihi 5.973.6 5.891.4 (1%) 20.3% Al Bilad\* 785.1 515.5 (34%) 2 9% 1 8% 525.5 724.9 38% 1.9% 2.5% Alinma 5,180.9 19% 18.9% 21.3% NCB 6.162.0 27,432.5 28,984.6 100.0% 100.0%

2013

890.8

1,029.6

3.470.5

2013

Net Income 9M (million SR)

2012

Bank

Bank RIBL

BJAZ

Total

Investment

2012

3.280.9

704.3

917.7

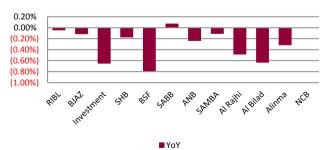
32.027.3

Net Special Commission 9M (million SR)

Bank	2012	2013	Change
RIBL	2.49%	2.44%	(0.05%)
BJAZ	2.55%	2.44%	(0.12%)
Investment	2.96%	2.31%	(0.66%)
SHB	2.01%	1.83%	(0.18%)
BSF	2.33%	1.54%	(0.79%)
SABB	2.32%	2.40%	0.07%
ANB	2.63%	2.39%	(0.24%)
SAMBA	2.39%	2.28%	(0.11%)
Al Rajhi	3.45%	2.96%	(0.49%)
Al Bilad	4.63%	4.00%	(0.64%)
Alinma	3.74%	3.42%	(0.32%)
NCB	1.60%	1.60%	(0.00%)
Total	2.63%	2.38%	(0.25%)

34.402.0

### **Net Interest Margen Change**



2

## Net Income

YoY.

**Net Interest Margin** 

<sup>\*</sup> Including non-operating income of SR 373 million.





### Operating Segments

### **Retail Banking**

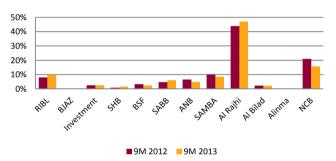
In the third quarter, the retail banking segment's net income increased 4% to SR 9 billion compared to SR 8.7 billion for the same period of 2012. The Retail Banking net income contributed to 31% of the total banking sector's net income.

The Retail division net income represented 72% of Al Rajhi's net income and 37% of AlBilad's bottom line. In fact, Al Rajhi accounted to 47% of the aggregate retail Banking segment's net income. AlJazira recorded net loss from the same segment.

Alinma achieved the highest growth rate in Retail Banking net income of 145%, followed by SHB with 111% surge.

Retail Banking							
	Net Income 9N	et Income 9M (million SR)		% of Total Net Income 9M	% of Total Sector 9M		
Bank	2012	2013	Growth	2013	2013		
RIBL	683.12	884.10	29%	33%	10%		
BJAZ	(149.87)	(54.20)	(64%)	-	-		
Investment	209.63	217.69	4%	23%	2%		
SHB	66.43	139.90	111%	12%	2%		
BSF	276.81	214.31	(23%)	10%	2%		
SABB	403.41	542.35	34%	19%	6%		
ANB	564.81	427.20	(24%)	22%	5%		
SAMBA	865.44	751.00	(13%)	21%	8%		
Al Rajhi	3,804.50	4,240.67	11%	72%	47%		
Al Bilad	196.07	188.77	(4%)	37%	2%		
Alinma	(78.26)	35.24	(145%)	5%	0%		
NCB	1,813.53	1,413.49	(22%)	23%	16%		
Total	8,655.62	9,000.50	4%	31%	100%		

### **Retail Banking Net Income**



#### **Retail Banking Net Income Growth**



■ Retail Banking Net Income Growth

### **Corporate Banking**

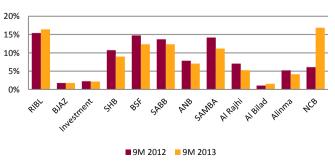
Corporate Banking segment's net income increased by 31% to SR 11.2 billion compared to SR 8.5 billion compared to the same period last year. Corporate Banking contributed to 39% of the total banking sector's net income.

The Corporate Banking represented 87% of SHB's net income, 69% of RIBL's net income, and only 10% of Al Rajhi's net income. Riyad bank acquired 16% of the segment's net income.

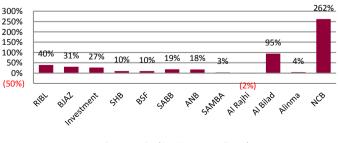
NCB realized 262% growth rate in the Corporate Banking net income, followed by Albilad with 95%.

Corporate Banking									
		ome 9M (million SR)		% of Total Net Income 9M	% of Total Sector 9M				
Bank	2012	2013	Growth	2013	2013				
RIBL	1,314.58	1,836.17	40%	69%	16%				
BJAZ	150.62	197.30	31%	39%	2%				
Investment	190.01	240.86	27%	25%	2%				
SHB	913.60	1,005.66	10%	87%	9%				
BSF	1,260.05	1,381.73	10%	65%	12%				
SABB	1,167.68	1,383.91	19%	49%	12%				
ANB	669.47	789.80	18%	40%	7%				
SAMBA	1,211.38	1,249.35	3%	36%	11%				
Al Rajhi	599.88	589.24	(2%)	10%	5%				
Al Bilad	88.41	172.23	95%	33%	2%				
Alinma	445.07	464.47	4%	64%	4%				
NCB	520.73	1,884.87	262%	31%	17%				
Total	8,531.47	11,195.59	31%	39%	100%				

### **Corporate Banking Net Income**



#### **Corporate Banking Net Income Growth**



■ Corporate Banking Net Income Growth

### 1 December 2013



### Operating Segments

#### Treasury

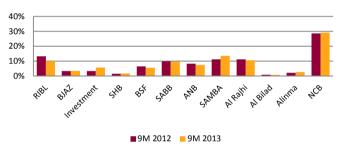
The treasury segment's net income increased by 8% to SR 8.3 billion in the third quarter of 2013 versus SR 7.6 billion in the third quarter of last year. The treasury's net income contributed to 28% of the total banking sector's net income.

The Treasury net income represented 56% of AlJazira's net income, 49% of SAIB's net income, and 39% of NCB's net income. NCB attained 29% the Treasury segment's net income while SAMBA was the second largest contributor with 14% market share.

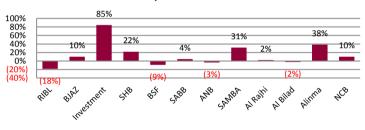
SAIB realized the highest growth rate in the segment of 85% YoY, followed by Alinma with 38%.

Treasury								
	Net Income H			% of Total Net Income H1	% of Total Sector H1			
Bank	2012	2013	Growth	2013	2013			
RIBL	1,012.36	825.22	(18%)	31%	10%			
BJAZ	254.87	280.68	10%	56%	3%			
Investment	256.17	472.91	85%	49%	6%			
SHB	117.32	143.03	22%	12%	2%			
BSF	495.45	450.83	(9%)	21%	5%			
SABB	754.93	787.34	4%	28%	10%			
ANB	629.95	609.20	(3%)	31%	7%			
SAMBA	851.72	1,119.75	31%	32%	14%			
Al Rajhi	853.17	872.89	2%	15%	11%			
Al Bilad	66.45	64.83	(2%)	13%	1%			
Alinma	160.79	222.58	38%	31%	3%			
NCB	2,190.33	2,407.60	10%	39%	29%			
Total	7,643.49	8,256.84	8%	28%	100%			

### **Treasury Net Income**



#### **Treasury Net Income Growth**



■ Treasury Net Income Growth

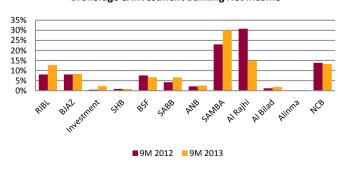
### **Brokerage & Investment Banking**

The brokerage & investment Banking segment's net income decreased 45% to reach SR 1.3 billion in the third quarter of 2013 versus SR 2.3 billion in the third quarter of 2012. The segment's net income contributed to 4% of the total banking sector's net income.

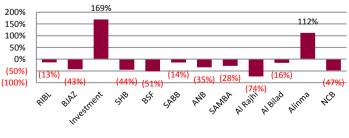
The segment's net income represented 21% of BJAZ net income and 11% Samba's net income. SAMBA accounted for 30% of the segment's net income, followed by Al Rajhi with 15% share.

	Net Income H1	(million SR)		% of Total Net Income H1	% of Total Sector H1
Bank	2012	2013	Growth	2013	2013
RIBL	187.63	162.69	(13%)	6%	13%
BJAZ	186.91	106.58	(43%)	21%	8%
Investment	10.62	28.60	169%	3%	2%
SHB	20.41	11.34	(44%)	1%	1%
BSF	175.34	85.07	(51%)	4%	7%
SABB	98.90	84.71	(14%)	3%	7%
ANB	49.58	32.34	(35%)	2%	3%
SAMBA	534.56	384.04	(28%)	11%	30%
Al Rajhi	716.07	188.62	(74%)	3%	15%
Al Bilad	27.38	23.13	(16%)	4%	2%
Alinma	(2.05)	2.62	112%	0%	0%
NCB	322.81	169.85	(47%)	3%	13%
Total	2,328.15	1,279.58	(45%)	4%	100%

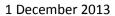
### Brokerage & Investment Banking Net Income



### **Brokerage & Investment Banking Net Income Growth**



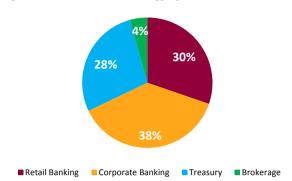
■ Brokerage & Investment Banking Net Income Growth



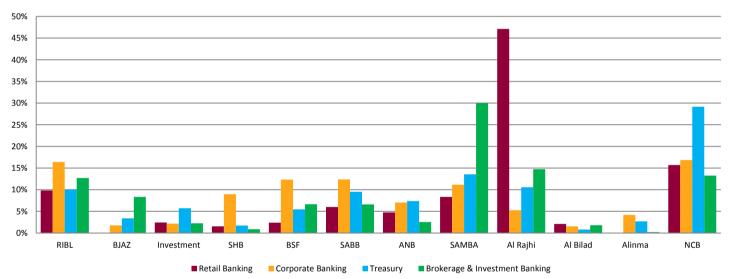


## **Operating Segments**

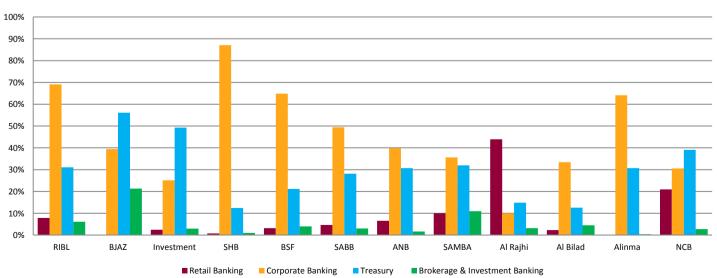
Segments Contribution to Total Aggregate 9M Net Income 2013



### Operating Segments Contribution to Total Aggregate 9M Net Income 2013



### Operating Segments Contribution to Each Bank's 9M Net Income 2013





### 1 December 2013

### Revenues and Operating Expenses

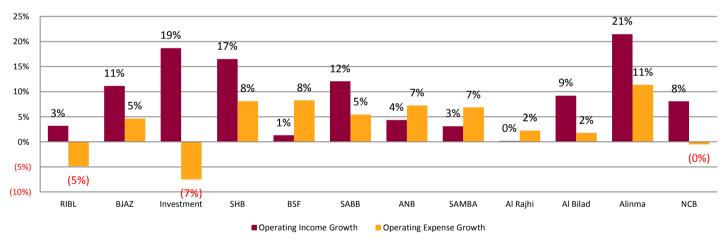
In the third quarter of 2013, the banking sector's revenues grew to SR 52 billion, recording growth rate of 6% compared to the same period of 2012. NCB and Al Rajhi ended the period with market share of 21% and 20%, respectively. Samba and Riyad accounted for 10% each of the sector's revenues, while 38% of the segment's revenues were split among the remaining eight banks.

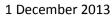
Alinma realized strong growth rate in revenues of 21%, followed by SAIB and SHB with 19% and 17% respectively. SABB recorded 12% growth rate. the remaining banks recorded a moderate growth rate of less than 10%.

Total operating expenses amounted to SR 23 billion, in 2013, increasing by 2%. Alinma incurred the highest increase in operating expenses of 11%, followed by SHB BSF with 8% Y-on-Y increase in operating expenses, respectively. SAIB and Riyadh Bank showed decline of operating expenses by 7% and 5% respectively.

Revenues & Operating Expense										
	Revenues 9M (n	nillion SR)		% of Total	Sector 9M	Operating Expe	nse 9M (million SR)	_	% of Total S	ector 9M
Bank	2012	2013	Growth	2012	2013	2012	2013	Growth	2012	2013
RIBL	5,115.89	5,278.80	3%	10%	10%	2,529.06	2,406.49	(5%)	11%	10%
BJAZ	1,226.17	1,362.97	11%	2%	3%	823.50	861.64	5%	4%	4%
Investment	1,285.22	1,525.47	19%	3%	3%	735.58	680.46	(7%)	3%	3%
SHB	1,669.34	1,944.91	17%	3%	4%	730.52	789.79	8%	3%	3%
BSF	3,723.26	3,771.75	1%	8%	7%	1,516.82	1,642.23	8%	7%	7%
SABB	3,938.26	4,413.24	12%	8%	8%	1,612.24	1,699.65	5%	7%	7%
ANB	3,638.48	3,796.46	4%	7%	7%	1,710.81	1,834.99	7%	8%	8%
SAMBA	5,235.74	5,398.62	3%	11%	10%	1,772.64	1,894.48	7%	8%	8%
Al Rajhi	10,493.23	10,512.03	0%	21%	20%	4,519.62	4,620.61	2%	20%	20%
Al Bilad	1,298.65	1,418.08	9%	3%	3%	886.70	902.62	2%	4%	4%
Alinma	1,336.33	1,623.30	21%	3%	3%	800.43	891.53	11%	4%	4%
NCB	10,356.20	11,192.64	8%	21%	21%	4,931.45	4,906.98	(0%)	22%	21%
Total	49,316.76	52,238.27	6%	100%	100%	22,569.37	23,131.46	2%	100%	100%

### **Operating Income and Expense Growth**







### **Net Loans**

#### Loan Portfolio

Net loans stood at SR 1,115 billion, reflecting an increase of 14% over the loan balance as of 30 September 2012.

SAIB recorded the highest increase in the loan balance with 34% growth rate, followed by BJAZ with 25%.

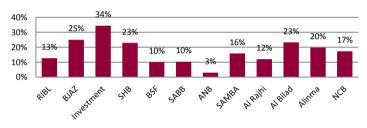
Al Rajhi, NCB, and Riyad constituted 17%, 17%, and 12% of the loan portfolio, respectively, while Samba, BSF, and SABB represented 10% each.

### **Retail and Corporate Loans**

The difference in the growth rates between the retail and corporate loans is due to the size of the retail market, which is relatively smaller compared to the size of the corporate market. The banks are also motivated in increasing their retail portfolio due to its high margins versus the corporate portfolio.

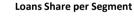
	Net Loans (		% of Total	Sector Q3	
Bank	2012	2013	Growth	2012	2013
RIBL	115,286.64	129,902.84	13%	12%	12%
BJAZ	28,314.17	35,394.18	25%	3%	3%
Investment	31,785.64	42,725.36	34%	3%	4%
SHB	43,644.49	53,671.94	23%	4%	5%
BSF	102,224.67	112,573.27	10%	10%	10%
SABB	97,800.73	107,834.80	10%	10%	10%
ANB	83,653.09	86,113.74	3%	9%	8%
SAMBA	98,064.89	113,673.44	16%	10%	10%
Al Rajhi	165,551.31	185,447.13	12%	17%	17%
Al Bilad	17,208.02	21,213.96	23%	2%	2%
Alinma	35,000.36	41,914.95	20%	4%	4%
NCB	157,212.26	184,412.74	17%	16%	17%
Total	975,746.26	1,114,878.32	14%	100%	100%

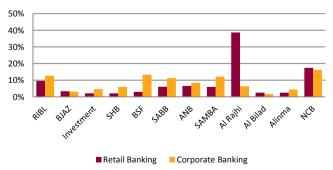
#### **Net Loans Growth**



■ Net Loans Growth

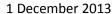
	Re	etail Banking	_	%	of Total Sector	Corporat	e Banking		% of To	otal Sector
Bank	2012	2013	Growth	2012	2013	2012	2013	Growth	2012	2013
RIBL	29,824.66	33,777.53	13%	10%	10%	85,877.10	96,795.73	13%	13%	13%
BJAZ	9,859.10	12,055.20	22%	3%	3%	18,745.64	23,692.11	26%	3%	3%
Investment	6,222.47	7,600.56	22%	2%	2%	26,199.77	35,523.13	36%	4%	5%
SHB	4,746.97	7,705.40	62%	2%	2%	39,223.24	46,426.50	18%	6%	6%
BSF	10,790.67	10,537.76	(2%)	4%	3%	91,879.39	102,524.07	12%	13%	13%
SABB	18,569.31	21,492.43	16%	6%	6%	79,998.66	86,987.74	9%	12%	11%
ANB	22,123.70	23,265.40	5%	7%	7%	62,782.39	64,354.51	3%	9%	8%
SAMBA	18,902.59	21,377.43	13%	6%	6%	79,888.52	93,222.51	17%	12%	12%
Al Rajhi	120,355.58	137,117.06	14%	40%	39%	46,255.83	49,405.09	7%	7%	6%
Al Bilad	7,271.88	8,924.66	23%	2%	3%	10,215.06	12,714.83	24%	1%	2%
Alinma	5,460.77	8,869.34	62%	2%	3%	29,674.68	33,244.48	12%	4%	4%
NCB	48,933.26	61,988.40	27%	16%	17%	110,300.49	124,373.44	13%	16%	16%
Total	303,060.95	354,711.18	17%	100%	100%	681,040.76	769,264.15	13%	100%	100%





### Loans Growth per Segment







### Impairments of Credit Losses

### Impairments of Credit Losses

Impairments of credit losses decreased 19% to SR 4.8 billion, compared to the same period last year.

Al Rajhi, NCB, and Riyadh Bank constituted 34%, 13%, and 11% of the total impairments, respectively.

Compared to ending balances on 30 September 2012, five banks recorded an increase in the impairments of credit losses' balance while the remaining seven banks showed a decline in their ending balance.

### Impairments of Credit Losses per Segment

The retail impairments of credit losses grew by 13%, supported by the increase in provisions by Samba and SABB. The corporate impairments of credit losses' balance was mainly impacted by NCB, SAIB, Riyadh Bank, BJAZ and ANB showing a 35% decline.

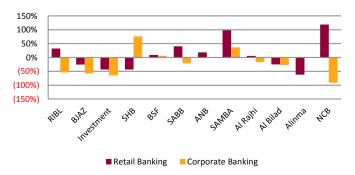
		Credit Losses 9M on SR)		% of Total	Sector 9M
Bank	2012	2013	Growth	2012	2013
RIBL	866.71	527.96	(39%)	14.7%	11.0%
BJAZ	140.20	83.61	(40%)	2.4%	1.7%
Investment	230.00	90.00	(61%)	3.9%	1.9%
SHB	112.54	133.80	19%	1.9%	2.8%
BSF	377.29	404.44	7%	6.4%	8.4%
SABB	439.97	357.33	(19%)	7.4%	7.4%
ANB	325.57	354.31	9%	5.5%	7.4%
SAMBA	233.35	338.05	45%	3.9%	7.0%
Al Rajhi	1,674.78	1,609.18	(4%)	28.3%	33.5%
Al Bilad	209.94	148.73	(29%)	3.6%	3.1%
Alinma	128.36	139.83	9%	2.2%	2.9%
NCB	1,171.43	615.52	(47%)	19.8%	12.8%
Total	5,910.12	4,802.74	-18.7%	100.0%	100.0%

#### Impairments of Credit Losses Growth



Corporate Banking 2012 2013 Growth 2013 148.85 196.51 331.443 19.5% RIBL 32% 7.4% 8.7% 717.86 (54%)13.9% BJAZ 76.06 56.42 (26%) 3.8% 2.5% 64.14 27.191 (58%) 1.7% 1.1% 43.38 24.57 (43%) 2.2% 1.1% 186.62 65.427 (65%) 5.1% 2.7% Investment SHR 53.57 30.10 (44%)2.7% 1.3% 58.97 103.698 76% 1.6% 4.4% BSF 154.14 168.17 9% 7.7% 7.5% 223.15 236.277 6% 6.1% 9.9% 114.55 160.79 40% 5.7% 7.1% 325.42 257.812 (21%) 8.9% 10.8% SABB 130.44 ANB 154 54 18% 6.5% 6 9% 195 13 199 764 2% 5 3% 8 4% SAMBA 32.93 65.14 98% 1.6% 2.9% 200.42 272.909 36% 5.5% 11.5% Al Rajhi 956.03 1,006.74 5% 47.8% 44.8% 718.60 602.436 (16%) 19.6% 25.3% (25%)2.3% 140.73 3.8% Al Bilad 69.21 51.95 3.5% 102.125 (27%)4.3% Alinma 80.46 30.66 (62%) 4.0% 1.4% 47.85 109.17 128% 1.3% 4.6% NCB 138.85 303.68 119% 6.9% 13.5% 793.24 71.77 (91%) 21.6% 3.0% 1.998.45 2.249.25 100.0% 3.672.12 -35% 100.0% 100.0%





### Impairments of Credit Loss Share per Segment 9M 2013







1 December 2013

## Impairments of Credit Losses to Net Loans Ratio & Coverage Ratio

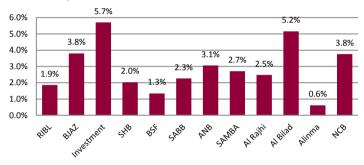
### Impairments of Credit Losses to Net Loans Ratio

Impairments of credit losses to net loans was 2.7% versus 2.6% on 30 September 2012.

SAIB showed the highest impairments to net loans ratio of 5.7% increasing from 2.5% in September 2012. BJAZ recorded significant decline in credit loss provisions to net loans ratio from 4.5% in September 2012 to 3.8% in September 2013.

	Impairments of Credit L	osses to Net Loans Ratio Q3
Bank	2012	2013
RIBL	1.8%	1.9%
BJAZ	4.5%	3.8%
Investment	2.5%	5.7%
SHB	2.8%	2.0%
BSF	1.7%	1.3%
SABB	2.3%	2.3%
ANB	3.5%	3.1%
SAMBA	3.2%	2.7%
Al Rajhi	2.3%	2.5%
Al Bilad	5.1%	5.2%
Alinma	1.1%	0.6%
NCB	3.2%	3.8%
Total	2.6%	2.7%

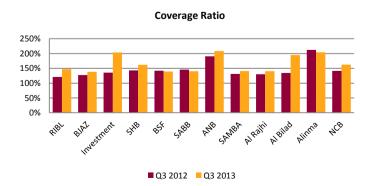
#### Impairments of Credit Losses to Net Loans Ratio Q3 2013



### Coverage Ratio

During the first quarter of 2013, the coverage ratio increased to 155% compared to 139% in the third quarter on 2012. SAIB and Alinma had the highest coverage ratio of 204% each.

	Coverage Ratio Q3					
Bank	2012	2013				
RIBL	121%	147%				
BJAZ	128%	138%				
Investment	135%	204%				
SHB	143%	162%				
BSF	142%	139%				
SABB	146%	140%				
ANB	191%	208%				
SAMBA	131%	141%				
Al Rajhi	130%	140%				
Al Bilad	134%	195%				
Alinma	212%	204%				
NCB	141%	162%				
Total	139%	155%				





### 1 December 2013

## **Customer Deposits**

### **Customer Deposits**

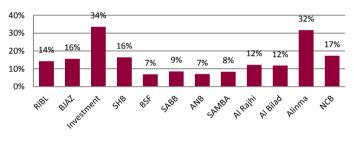
Customer deposits totaled SR 1,412 billion versus SR 1,248 billion in September 2012, with an annual increase of 13%.

NCB represented 21% of the total deposits, followed by Al Rajhi with 16% share in total deposits and Samba and Riyadh with 11% each.

SAIB showed the highest increase in the amount of customer deposits of 34%, followed by Alinma with 32% growth rate. The remaining banks had an increase of less than 20% in their customer deposits' ending balance.

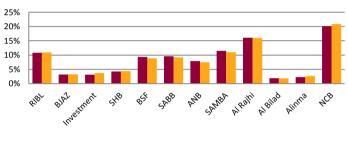
	Customer Depo	sits Q3 (million SR)		% of Total	Sector
Bank	2012	2013	Growth	2012	2013
RIBL	134,927.59	154,193.88	14%	11%	11%
BJAZ	39,414.68	45,552.97	16%	3%	3%
Investment	38,836.07	51,848.64	34%	3%	4%
SHB	52,757.36	61,398.24	16%	4%	4%
BSF	116,854.33	124,958.97	7%	9%	9%
SABB	119,697.57	129,915.05	9%	10%	9%
ANB	98,272.81	105,205.54	7%	8%	7%
SAMBA	143,215.54	155,157.02	8%	11%	11%
Al Rajhi	201,006.51	225,481.09	12%	16%	16%
Al Bilad	23,546.44	26,331.20	12%	2%	2%
Alinma	28,568.54	37,623.05	32%	2%	3%
NCB	251,326.41	294,775.09	17%	20%	21%
Total	1,248,423.84	1,412,440.73	13%	100%	100%

### **Customer Deposits Growth**



■ Customer Deposits Growth

### **Customer Deposits Share of Total Sector**



■ Q3 2012 ■ Q3 2013

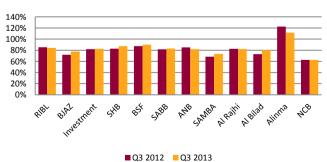
### Loan-to-Deposit Ratio

The Loan-to-Deposit ratio reached 79% compared to 78% on 30 September 2012.

Alinma ,BSF and SHB recorded Loan-to-Deposit ratio above 85% of 114% , 90% and 87%, respectively. NCB's Loan-to-Deposit ratio stood at a lower percentage of 63% in September 2013.

	Loan-to-Depos	sit Ratio Q3		
Bank	2012	2013	Change	
RIBL	85%	84%	(1%)	
BJAZ	72%	78%	6%	
Investment	82%	82%	1%	
SHB	83%	87%	5%	
BSF	87%	90%	3%	
SABB	82%	83%	1%	
ANB	85%	82%	(3%)	
SAMBA	68%	73%	5%	
Al Rajhi	82%	82%	(0%)	
Al Bilad	73%	81%	7%	
Alinma	123%	111%	(11%)	
NCB	63%	63%	0%	
Total	78%	79%	1%	

### Loan-to-Deposit Ratio







1 December 2013

### **Total Assets & Net Investments**

#### **Total Assets**

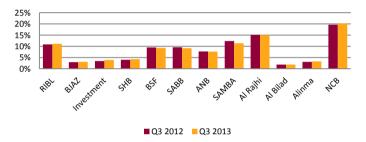
Total assets reached SR 1,817 billion compared to SR 1,631 billion in September 2012, with an annual increase of 11%.

NCB constituted 20% of the sector's total assets while Al Rajhi constituted 15%, followed by Samba and Riyad with 11% each.

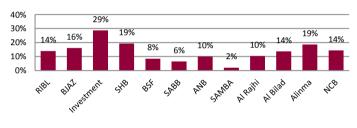
SAIB booked the highest increase in total assets of 29%. The remaining banks recorded a growth rate of less than 20%.

	Total Assets (	% of Total Sector			
Bank	2012	2013	Growth	2012	2013
RIBL	177,095.23	201,799.36	14%	11%	11%
BJAZ	47,840.97	55,529.54	16%	3%	3%
Investment	55,048.93	70,814.34	29%	3%	4%
SHB	65,357.10	77,967.96	19%	4%	4%
BSF	154,972.45	168,043.04	8%	10%	9%
SABB	156,236.65	166,279.23	6%	10%	9%
ANB	125,348.02	137,887.37	10%	8%	8%
SAMBA	201,511.51	205,491.88	2%	12%	11%
Al Rajhi	247,248.17	272,983.13	10%	15%	15%
Al Bilad	29,528.23	33,583.89	14%	2%	2%
Alinma	49,852.60	59,144.88	19%	3%	3%
NCB	320,803.11	367,080.62	14%	20%	20%
Total	1,630,842.98	1,816,605.22	11%	100%	100%

### **Total Assets per Bank to Sector's Total**



### **Total Assets Growth**



■ Total Assets Growth

### **Net Investments**

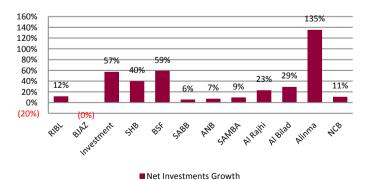
Net investment balance reached SR 408 billion compared to SR 349 billion in September 2012, with an annual increase of 17%.

NCB constituted 31% of the sector's investment portfolio followed by Samba with 15% share.

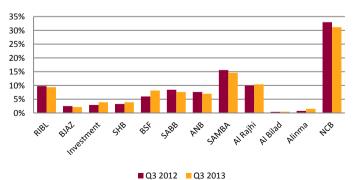
Alinma booked the highest increase in net investments of 135%, followed by BSF with 59% growth rate.

	Net Investment	% of Total Sector			
Bank	2012	2013	Growth	2012	2013
RIBL	34,094.65	38,025.48	12%	10%	9%
BJAZ	8,707.21	8,697.65	(0%)	2%	2%
Investment	10,103.33	15,886.48	57%	3%	4%
SHB	11,266.26	15,774.94	40%	3%	4%
BSF	20,899.44	33,207.16	59%	6%	8%
SABB	29,337.21	31,007.77	6%	8%	8%
ANB	26,466.63	28,349.97	7%	8%	7%
SAMBA	54,323.53	59,468.81	9%	16%	15%
Al Rajhi	34,551.26	42,483.35	23%	10%	10%
Al Bilad	1,370.36	1,772.56	29%	0%	0%
Alinma	2,544.91	5,990.22	135%	1%	1%
NCB	115,007.34	127,182.52	11%	33%	31%
Total	348,672.13	407,846.92	17%	100%	100%

### Net Investments Growth



### Net Investments per Bank to Sector's Total





1 December 2013

## Shareholders' Equity

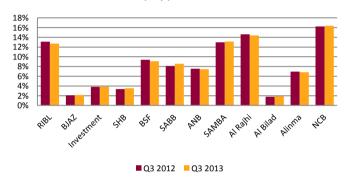
### Shareholders' Equity

As of September 2013, the sector's shareholders' equity totaled SR 255 billion versus 236 billion in September 2012, with a growth rate of 8%.

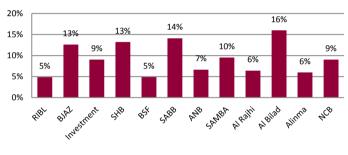
AlBilad booked the highest increase in shareholders' equity of 16%, followed by SABB with 14% growth rate, NCB and SAMBA with 10% and 9% respectively.

	Shareholders' Eq	uity Q3 (million SR)		% of Total Sector		
Bank	2012	2013	Growth	2012	2013	
RIBL	31,048.68	32,552.42	5%	13%	13%	
BJAZ	4,926.95	5,548.28	13%	2%	2%	
Investment	9,073.42	9,891.39	9%	4%	4%	
SHB	7,986.57	9,043.75	13%	3%	4%	
BSF	22,191.23	23,275.21	5%	9%	9%	
SABB	19,199.07	21,907.38	14%	8%	9%	
ANB	17,873.29	19,057.58	7%	8%	7%	
SAMBA	30,699.46	33,626.34	10%	13%	13%	
Al Rajhi	34,638.71	36,856.09	6%	15%	14%	
Al Bilad	4,211.79	4,885.49	16%	2%	2%	
Alinma	16,440.50	17,422.57	6%	7%	7%	
NCB	38,444.29	41,918.03	9%	16%	16%	
Total	236,733.96	255,984.52	8%	100%	100%	

### Shareholders' Equity per Bank to Sector's Total



### **Shareholders' Equity Growth**



■ Shareholders' Equity Growth



1 December 2013

## Financial Ratios

The banking sector financial ratios during the first quarter of 2013:

- Average RoE reached 12.2%
- Average EPS was SR 2.56 per share with P/E multiple of 12.50x and P/BV multiple of 1.74x.
- Average Liquidity ratio stood at 9%

	Closing Price	Market	Issued	Floating				P/BV		Liquidity	Capital Adeo	quacy (Basel II)
Bank	(1)	Сар	Shares	Shares	EPS	PE(1)	BV	(1)	RoE (3)	Ratio	Tier 1	Teir 1+2
RIBL	28.60	42.9	1,500	712	1.77	11.51	21.70	1.32	8.6%	12%	16.3%	16.9%
BJAZ	36.70	11.0	300	270	1.67	18.40	18.49	1.98	10.2%	8%	12.0%	14.7%
Investment	27.00	14.9	550	295	1.75	12.32	17.98	1.50	10.6%	6%	14.8%	15.7%
SHB	37.90	15.0	397	110	2.91	10.25	22.79	1.66	14.5%	6%	11.8%	16.5%
BSF	33.30	30.1	904	489	2.36	10.24	25.75	1.29	9.6%	7%	13.8%	15.5%
SABB	40.20	40.2	1,000	326	2.80	11.12	21.91	1.83	14.6%	11%	13.6%	14.8%
ANB	29.90	25.4	850	413	2.34	10.54	22.29	1.34	11.1%	11%	14.6%	15.7%
SAMBA	49.30	44.4	900	452	3.89	10.15	37.22	1.32	11.4%	10%	17.9%	18.9%
Al Rajhi	74.75	112.1	1,500	1,024	3.93	14.37	24.57	3.04	17.0%	9%	18.2%	19.2%
Al Bilad	34.80	13.9	400	283	1.29	20.71	12.21	2.85	12.2%	11%	17.0%	18.1%
Alinma	14.55	21.8	1500	1,036	0.48	23.41	11.62	1.25	4.4%	6%	31.0%	31.0%
NCB (2)	-	-	1500	-	4.11	-	-	-	16.0%	9%	16.5%	17.5%
Total	-	371.8	11,301	5,409	2.56	12.50	21.82	1.74	12.2%	9%		

<sup>(1)</sup> As of 28<sup>th</sup> of November 2013.

<sup>(2)</sup> Not Listed.

<sup>(3)</sup> Return on Equity at the beginning of the period.



### 1 December 2013

### **Definitions**

### Net Interest Margin

The net interest margin is used in tracking the profitability of a bank's investing and lending activities over a specific course of time. It measures the difference between the yield on earning assets and the cost of interest bearing liabilities.

#### Coverage Ratio

A ratio measures a bank's ability to absorb potential losses from its non-performing loans. This ratio is calculated by dividing the credit loss provisions over total non-performing loans.

#### Capital Adequacy Ratio

A measure of a bank's capital. It is expressed as a percentage of a bank's risk weighted credit exposures. Two types of capital are measured: tier one capital, which can absorb losses without a bank being required to cease trading, and tier two capital, which can absorb losses in the event of a winding-up and so provides a lesser degree of protection to depositors.

#### Earnings Per Share

It is an indicator of the company's profit in Saudi Riyals per each outstanding share. It is calculated by dividing the company's net income of by the number of outstanding shares.

### Price-to-earnings (P/E) Ratio

It is the price paid by the company's shareholders for the earnings of one of its shares. It is used to compare company on relative basis. If the P/E is higher than the sector's average, it indicates either the share is overpriced or the market pays a premium for higher future earnings It is calculated by dividing the price of a share by the share's earnings in Saudi Riyals.

#### Book value per share

The company's book value represents total shareholders' equity value. Dividing the book value by the company's number of issued shares represents the book value per share.

### Price-to-book (P/B) ratio

It represents the market price per share vis-à-vis its book value. It is used to compare between companies within the same sector and comparing them to the sector's average. If the number is higher than the average, it means that the company's price is traded higher than its book value. This means that either the share is overpriced or that the company is in a growth state; and vice versa. The number is calculated by dividing the share's market price by its book value.

#### RoE (Return on Equity)

A percentage representing how efficient is the company in making profit out of its shareholders investment. Calculated by dividing the net income over the outstanding shares. The higher the ratio, the more efficient the company is, and vice versa.

### **Albilad Capital**

### **Client Services**

E-mail: clientservices@albilad-capital.com

Tel: +966-11-203-9888 Toll-free: 800-116-0001

### Research & Advisory

E-mail: research@albilad-capital.com

Tel: +966-11-203-9892

### Brokerage

E-mail: myabes@aalbilad-capital.com

Tel: +966-11-203-9840

#### Investment Banking

E-mail: mmandil@albilad-capital.com

Tel: +966-11-203-9859

## Asset Management E-mail: falqutub

E-mail: falqutub@albilad-capital.com

Tel: +966-11-203-9870

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